

# The Executive Edge

Find your highest-leverage leadership shift in five minutes.

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The leaders who grow fastest are not the ones working hardest across the board — they are the ones who find the single shift that changes everything else. This short self-assessment helps you locate that shift. It looks at five dimensions of executive leadership, surfaces where your attention will pay off most, and gives you a concrete way to act on it.

*It takes about five minutes. Answer honestly rather than aspirationally — the value is in the accuracy.*

## How to use this assessment

For each statement, score yourself from 1 to 5 and write the number in the right-hand column:

- 1 — Rarely true of me
- 2 — Occasionally true
- 3 — Sometimes true
- 4 — Often true
- 5 — Consistently true of me

Add the five scores at the bottom of each section. You will use those subtotals to read your results.

## 1. Strategic Clarity

*How sharply you set direction — and how well you protect focus against everything competing for it.*

Statement	Score (1–5)
I can clearly articulate the three most important priorities for my team this quarter.	
I regularly say no to good opportunities so my team can pursue the great ones.	
I spend enough time thinking about the future, not only reacting to the present.	
My team understands how their daily work connects to the larger strategy.	
I make decisions at the right altitude — neither lost in the weeds nor too detached.	
<b>Section subtotal — add your five scores</b>	

## 2. Leading Through Others

*How much you multiply your impact through the people around you, rather than absorbing the work yourself.*

Statement	Score (1–5)
My team can make important decisions well without me in the room.	
I delegate work that stretches people, not only the tasks I find tedious.	
I invest deliberately in developing the leaders beneath me.	
I am rarely the bottleneck that holds up my team's progress.	
I give direct, timely feedback even when the conversation is uncomfortable.	
<b>Section subtotal — add your five scores</b>	

### 3. Influence & Stakeholder Trust

*How effectively you build trust and move ideas forward across peers, leadership, and the board.*

Statement	Score (1–5)
I have strong, trusting relationships with my key peers across the organization.	
I manage upward well — my boss and board know what they need to know, when they need it.	
I can build support for an idea before I ever present it formally.	
I navigate organizational politics without compromising my integrity.	
People consistently experience me as someone who follows through.	
<b>Section subtotal — add your five scores</b>	

### 4. Presence Under Pressure

*How steady and self-aware you stay when stakes are high and events do not go to plan.*

Statement	Score (1–5)
I stay composed and clear-headed when stakes are high or something goes wrong.	
I am aware of my emotional triggers and manage them in the moment.	
My team reads me as steady, not volatile or unpredictable.	
I recover quickly from setbacks rather than dwelling on them.	
Under pressure, I lead from my values rather than from fear.	
<b>Section subtotal — add your five scores</b>	

## 5. Energy & Sustainability

*Whether your current way of working is one you could genuinely sustain — and would want others to copy.*

Statement	Score (1–5)
I protect time for the work that only I can do.	
I have boundaries that keep work from consuming my whole life.	
I regularly do things that restore my energy and perspective.	
My current pace is one I could sustain for the next two years.	
I model healthy working norms rather than quietly glorifying overwork.	
<b>Section subtotal — add your five scores</b>	

## Score your results

Write each section subtotal below, then circle your lowest score. That dimension is almost always your highest-leverage place to focus, because progress there lifts the others with it.

Dimension	Your score
1. Strategic Clarity	
2. Leading Through Others	
3. Influence & Stakeholder Trust	
4. Presence Under Pressure	
5. Energy & Sustainability	

### What each score means:

Score range	What it tells you
<b>21–25 · Strength</b>	A genuine asset. Keep investing here — and notice how you can use this strength to lift a weaker dimension.
<b>15–20 · Solid</b>	Working, with room to sharpen. A few deliberate adjustments would compound nicely.
<b>10–14 · Growth zone</b>	Worth focused attention. This is quietly costing you time, energy, or influence.
<b>5–9 · Priority</b>	Likely your highest-leverage shift. Small, consistent change here tends to pay off fast.

## Reading your result

A low score is not a verdict on your ability — it is a map. Most accomplished executives are strong across several dimensions and have one or two that quietly drag on everything else. Here is what each lowest-dimension result often points to:

**Strategic Clarity.** You are likely busy and effective, but spread thin. The work ahead is about choosing what not to do.

**Leading Through Others.** You may be the engine of your team's results — which caps how far it can go. Growth means building capability around you.

**Influence & Stakeholder Trust.** Your ideas may be strong but under-supported. The shift is from being right to being trusted and aligned.

**Presence Under Pressure.** Pressure may be costing you access to your best thinking. The work is steadiness you can rely on, not just willpower.

**Energy & Sustainability.** Your current pace may be borrowing against the future. The shift is making your way of working renewable.

## Four questions to sit with

1. Which result surprised you — and what does that surprise tell you?
2. If your lowest dimension became a genuine strength, what would change for your team?
3. What is one small experiment you could run in the next two weeks to test a shift?
4. Who in your life would be the first to notice that change — and what would they see?

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## Turn your result into a plan

You now know where your attention will pay off most. The next step is deciding what to do about it — and that is rarely a solo project.

I work with executives and senior leaders to turn an insight like this into focused, measurable change — the kind that holds up under a real workload. If your results raised something worth a deeper conversation, let's talk.

**Book a complimentary 30-minute strategy call — we'll unpack your result and map a first move. No pitch, no pressure.**

### About this assessment

The Executive Edge is a reflection tool, not a validated psychometric test. Its five dimensions and scoring bands are drawn from established themes in executive development and leadership coaching, and are designed to prompt insight and conversation — not to deliver a clinical or statistically normed result. Treat your scores as a starting point for thinking, not a fixed measure of ability. The most useful outcome is not the number itself, but the honest reflection and the conversation it opens up.

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